

## Andrew Verhalen

Andy Verhalen joined Matrix Partners in 1992. Since then he has led Matrix's involvement in dozens of successful companies, including Unwired Planet (Openwave), which went public in 1999; SiTera, which sold to Vitesse; and Alteon Websystems, which listed its shares on Nasdaq before being acquired by Nortel Networks. Before joining Matrix, Andy helped start Grand Junction Networks, an Ethernet switch business which is now a major division at Cisco. Previously he worked for 3Com, where he built a new division focused on network adapters and hubs. Prior to that, Andy managed marketing for Intel's flagship microprocessor, the 8086. Today Andy is working with several young companies: Ambarella provides HD video and image processing solutions; Cyphort secures enterprises against advanced cyber-attacks; Panzura provides enterprise cloud storage controllers; Sila Nanotechnologies is developing advanced battery materials; and SpiderCloud Wireless makes enterprise mobile broadband systems.