

## Andrew Verhalen

Andy Verhalen joined Matrix Partners in 1992. Since then he has led Matrix's involvement in dozens of successful companies, including Unwired Planet (Openwave), which went public in 1999; SiTera, which sold to Vitesse; and Alteon Websystems, which listed its shares on Nasdaq before being acquired by Nortel Networks. Before joining Matrix, Andy helped start Grand Junction Networks, an Ethernet switch business which is now a major division at Cisco. Previously he worked for 3Com, where he built a new division focused on network adapters and hubs. Prior to that, Andy managed marketing for Intel's flagship microprocessor, the 8086. Today Andy is working with several young companies including Ambarella, a video-processing chipmaker; Framehawk, provides fast secure mobile access to enterprise applications; Panzura, which makes application network storage controllers; Sila Nanotechnologies, a developer of advanced battery materials; Skyfire, a cloud technology that helps Mobile Operators better cope with the explosion of video and data on their networks; SpiderCloud Wireless, which makes enterprise mobile broadband systems and Tigo Energy, which enhances P-V performance and safety.